

# Exclusive Discount Program for Delta Dental PPO Dentists!

Delta Dental of Michigan, Ohio, and Indiana has partnered with Mabel Dental Lab to provide Delta Dental PPO™ participating dentists with exclusive discount pricing on laboratory needs. As the leading dental benefits provider in the Midwest, Delta Dental has made it a priority to deliver the best customer service and benefits to our dentists, and this is one more way we are able to continue this commitment.

Mabel Dental Lab is a full-service and family operated dental laboratory that has provides dentists with high quality products. Located in Cuyahoga Falls, Ohio, the lab was co-founded by a dentist and his son, with over 40 years’ experience. Mabel Dental Lab uses only FDA-approved materials and is also part of the IdentAlloy program. With a remake factor of less than 2 percent<sup>2</sup>, Mabel Dental Lab is confident in its ability to provide dentists with consistent quality, affordable and timely restoration with personalized service to help you retain and attract patients.

**As a Delta Dental PPO dentist, Mabel Dental Lab is extending exclusive pricing to you and ALL of your patients.** Other preferred benefits include personalized service, fast and reliable turnaround, and a remake rate of 2 percent.

Mabel Dental Lab, provides crown and bridge, partial and full denture, cosmetic, implant, laser welding and more.

## Pricing Comparison for Delta Dental PPO Dentists (partial list)

		Regular Pricing	Delta Dental Pricing	Savings
Crown and Bridge <sup>3</sup>	Semi-Precious PFM	\$149	\$95	25%
	High-Noble PFM	\$149	\$129	13%
Cosmetic	Zicornia Crown	\$115	\$99	14%
	IPS e.max Press Crown	\$125	\$105	16%
Removable	Full Denture Denture	\$247	\$237	9%
	Cast Metal Partial	\$309	\$299	3%
	Flexible Partial	\$219	\$199	9%

**For more information and your FREE starter kit, contact Michael Mable at 877-622-3533, mail@mabeldental.com or fill out the information request form below and fax it to 234-678-5341.**

Provider Name: \_\_\_\_\_ License Number: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_  
 Practice Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP Code: \_\_\_\_\_  
 Office Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Email Address: \_\_\_\_\_

- Please send me a complete fee schedule  Please send me a FREE starter kit

**To learn more about Mabel Dental Lab visit [www.dentaldesignstudios.net](http://www.dentaldesignstudios.net).**

1 Industry standard—10 percent. 2 Per unit pricing. GENERAL NOTES: Prices rounded to the nearest dollar. Pricing valid as of 1/1/20 and is subject to change. All discounted services listed may not be a covered benefit through the patient’s group Sun Life Dental plan.